

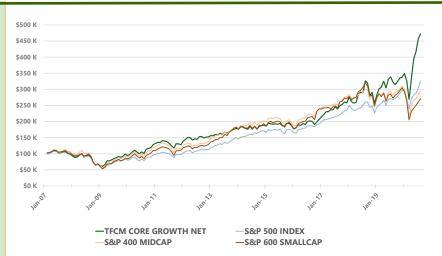
## INVESTMENT MANAGEMENT PHILOSOPHY

We invest client assets in outstanding companies with excellent growth prospects. To find them, we use a narrative-based investment approach in which we don't just analyze the company itself, but also the underlying narratives that shape the future of the industry. We focus on predicting the business, not the stock market. We invest for the long term, but maintain disciplined risk management and sell criteria in the construction and management of client portfolios.

**TFCM Core Growth:** We look to identify the world's next great public companies that:

- Are innovative and growing;
- Follow the narratives of the future;
- Have excellent management teams;
- Have promising revenue & earnings growth potential;
- Can be held long-term through multiple market cycles.

We are biased toward smaller companies, but can own large companies if growth prospects warrant.



	Total Return			Cumulative				
	QTD	YTD	1 YEAR	3 YEAR	5 YEAR	10 YEAR	since inception <sup>1</sup>	since inception <sup>1</sup>
TFCM Net	11.43%	37.69%	47.52%	23.08%	20.09%	15.02%	11.85%	364.41%
TFCM Gross	11.74%	38.82%	49.15%	24.44%	21.46%	16.38%	13.21%	448.23%
S&P 500 Total Ret	8.93%	5.57%	15.15%	12.27%	14.13%	13.74%	8.70%	213.70%
S&P 400 Midcap	4.76%	-8.63%	-2.17%	2.90%	8.10%	10.48%	7.90%	183.76%
S&P 600 SmallCap	3.17%	-15.25%	-8.29%	-0.33%	7.19%	10.56%	7.17%	158.28%

<sup>&</sup>lt;sup>1</sup> Inception date 1/19/07

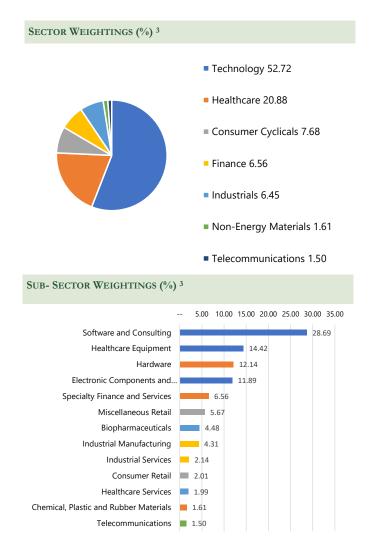
Taylor Frigon Capital Management LLC claims compliance with the Global Investment Performance Standards (GIPS®) and is verified by Ashland Partners LP from 01/19/2007 to 12/31/2015, and by ACA Performance Services LLC for 01/01/2016 to 12/31/2019. **Please refer to last page for full GIPS® Composite Report**.

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Please remember that past performance may not be indicative of future results. Different types of investments involve varying degrees of risk, and there can be no assurance that the future performance of any specific investment, investment strategy, or product made reference to directly or indirectly in this newsletter (article), will be profitable, equal any corresponding indicated historical performance level(s), or be suitable for your portfolio. Due to various factors, including changing market conditions, the content may no longer be reflective of current opinions or positions. Moreover, you should not assume that any discussion or information contained in this newsletter (article) serves as the receipt of, or as a substitute for, personalized investment advice from Taylor Frigon Capital Management LLC. To the extent that a reader has any questions regarding the applicability of any specific issue discussed above to his/her individual situation, he/she is encouraged to consult with the professional advisor of his/her choosing. A copy of our current written disclosure statement discussing our advisory services and fees is available for review upon request.



Top 10 Positions <sup>3</sup>								
r			Weight (%)	Mkt Cap (\$Mil)				
Fiverr International Ltd.	err International Ltd. 4.89 4,7							
Compugen Ltd.			4.48	1,344				
Kornit Digital Ltd.			4.31	2,647				
Carvana Co. Class A			3.81	15,483				
Vapotherm, Inc.			2.86	739				
Monolithic Power Syste	ems, Inc.		2.70	12,558				
Vuzix Corporation			2.65	178				
NovoCure Ltd.			2.60	11,245				
Repay Holdings Corp. (	2.48	1,222						
EPAM Systems, Inc. 2.45								
Characteristics <sup>3</sup>								
			Portfolio	ВМ				
# of Securities			49	401				
Weighted Ave Mkt Cap			\$ 7,235	\$ 5,890				
Weighted Median Mkt	Cap		\$ 2,206	\$ 5,258				
Price to Sales			13.20	4.26				
Hist 3Yr Sales Growth			27.2	12.7				
Hist 3Yr EPS Growth			27.6	17.5				
Est 3-5 Yr EPS Growth			23.2	12.4				
LT Debt/Capital	25.5	39.7						
Modern Portfolio S	Statistics <sup>4</sup>							
	3 Years	5 Years	10 Years	Since Inception				
Annualized Alpha %	21.55	12.40	5.93	5.42				
Beta	1.15	1.08	0.98	0.96				
Sharpe Ratio	0.82	0.90	0.87	0.62				
Treynor Ratio	19.78	18.76	16.14	12.73				
Annualized Std. Dev. %	27.70	22.57	18.15	19.66				
Annualized Return %	24.41	21.45	16.38	13.16				
Information Ratio	1.72	1.22	0.66	0.61				
R-Squared %	81.66	77.30	76.10	81.49				
Upside Capture %	191.91	164.53	122.01	118.78				



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<sup>4</sup> Source: FactSet SPAR; Benchmark: S&P MidCap 400 Index - Gross Return. These statistics are based on GIPS compliant gross-of-fees monthly composite returns. **Definitions: Std Dev:** A statistical measure of the degree to which an individual portfolio return tends to vary from the mean, based on the entire population. The greater degree of dispersion, the greater degree of risk. **Treynor Ratio:** Measures reward per unit of beta risk. The numerator of this ratio is the difference between the portfolio annualized return and the annualized return of the risk free instrument (T -Bills). The denominator is the portfolio's annualized return and the annualized return of a risk-free instrument. The denominator is the portfolio's annualized standard deviation (population). **Beta:** The systematic risk of a portfolio. The beta of a portfolio is its sensitivity to a benchmark. A portfolio with a beta of 1 is as risky as the benchmark and would therefore provide expected returns equal to those of the market during both up and down periods. A portfolio with a beta of 2 would move approximately twice as much as the benchmark. **Alpha:** The standard intercept. Alpha is a risk (beta-adjusted) return measurement. If two managers had the same return, but one had a lower beta, that manager would have a higher alpha. **Information Ratio:** A measure of consistency in excess return. The annualized excess return over a benchmark divided by the annualized standard deviation (population) of excess return R-Squared: R-squared is the correlation squared. It is used in style analysis to determine how much information about a return series the style benchmark has been able to capture. The higher the R-squared, the better the benchmark. Thus, if you are looking at the R-squared statistic for a fund versus two different benchmarks, the benchmark with the higher statistic does a better job explaining the return of the fund in question.

<sup>&</sup>lt;sup>3</sup> Source: FactSet PA; Benchmark S&P MidCap 400 ETF Industry. Industry Sector data soure: FactSet RBICS. These statistics are based on a composite of actual portfolios.



## GIPS COMPOSITE REPORT

GIPS® compliance indicates that a firm adheres to the overall guiding principles of the GIPS® standards: fair representation and full disclosure of a firm's investment performance. Participation in GIPS® is voluntary and regulators do not require investment management firms to follow it, signifying that those firms who undergo this process are truly

					ANNUAL PERFORMANCE RESULTS									
	Total Firm	Com	Composite Assets			S&P500		S&P400		S&P600	TFCM Growth Composite			
	Assets	USD	# of	Non-fee		3 Yr		3 Yr		3 Yr		3 yr Gross		Composite
Year End	(millions)	(millions)	Accts	Accts	S&P 500	Std Dev	S&P 400	Std Dev	S&P 600	Std Dev	Gross	Std Dev	Net	Dispersion
2020 YTD#	\$256.912	\$176.483	87	2.88%	5.57%	NA	-8.63%	NA	-15.25%	NA	38.82%	NA	37.69%	NA
2019	\$183.542	\$97.932	84***	2.54%	31.49%	11.93%	26.21%	14.46%	22.78%	16.24%	33.55%	18.73%	32.08%	0.91%
2018	\$141.460	\$59.093	71***	4.78%	-4.38%	10.80%	-11.08%	13.31%	-8.48%	16.02%	0.14%	17.17%	-0.96%	0.82%
2017	\$153.814	\$55.542	67***	3.48%	21.83%	9.92%	16.24%	10.91%	13.23%	13.60%	26.19%	10.00%	24.73%	1.37%
2016	\$128.752	\$50.199	81	3.39%	11.96%	10.59%	20.74%	12.23%	26.56%	14.95%	11.53%	11.00%	10.21%	0.63%
2015	\$143.968	\$47.291	79	4.84%	1.38%	10.47%	-2.18%	11.70%	-1.97%	13.17%	0.59%	9.86%	-0.60%	0.34%
2014	\$142.181	\$53.896	80	4.15%	13.69%	8.98%	9.77%	11.13%	5.76%	12.35%	6.76%	10.97%	5.51%	0.72%
2013	\$135.000	\$51.367	77	4.07%	32.40%	11.94%	33.50%	15.01%	41.31%	15.37%	18.95%	12.74%	17.52%	0.79%
2012	\$105.217	\$40.648	77	1.38%	15.99%	15.09%	17.88%	17.90%	16.33%	18.96%	20.34%	17.01%	18.83%	1.28%
2011	\$76.320	\$32.892	72	1.83%	2.11%	18.70%	-1.73%	21.85%	1.02%	24.69%	1.17%	20.13%	-0.09%	0.46%
2010	\$74.585	\$34.521	70**	1.84%	15.07%	21.85%	26.64%	25.80%	26.31%	27.31%	31.03%	25.45%	29.39%	0.83%
2009	\$61.088	\$25.376	91	3.04%	26.45%	NA	37.38%	NA	25.57%	NA	49.77%	NA	47.83%	4.18%
2008	\$41.925	\$18.835	84	2.80%	-37.00%	NA	-36.23%	NA	-31.07%	NA	-31.31%	NA	-32.24%	0.83%
2007*	\$56.958	\$22.432	71	3.41%	4.50%	NA	6.30%	NA	-2.31%	NA	0.09%	NA	-1.09%	NA

NA - Information is not presented due to an insufficient number of portfolios in the composite period. In addition, the three-year annualized ex-post standard deviation of the composite and the benchmark are not presented because 36 monthly returns of the composite are not available.

- \* Cumulative (non-annualized) since inception date 1/19/07
- \*\* As of 2010, for composite calculation, Core Growth Strategy accounts from the same Household were combined into one account.
- \*\*\* Minor corrections have been made to the number of accounts. A change of one account was made in 2017-2018, and two accounts in 2019.
- # As of 01/01/2020, for composite calculation, the mutual fund is included in the Core Growth Composite.

Core Growth Composite contains fully discretionary Core Growth accounts which invest primarily in 30 - 50 growth stocks (mostly domestic and some foreign) with small components of cash, and for comparison purposes is measured against the S&P 500 and S&P 400 Midcap indices. In June 2018, upon review of indices used for comparison in TFCM composites, it was determined that the S&P 400 Midcap would be a more adequate index than the Russell 2500. Subsequently, we have retroactively to inception changed from using the Russell 2500 to the S&P 400 Midcap as comparison index for this composite. The S&P 400 Midcap Total Return is an unmanaged index consisting of 400 domestic stocks. To be included in the index, a stock must have a total market capitalization that ranges from \$1.4 billion to \$5.9 billion at the time of addition to the index. S&P 600 SmallCap Total Return is an unmanaged index consisting of 600 domestic stocks chosen for market size, liquidity and industry group representation. The index has dividends reinvested in its value. It is a market-value weighted index with approximately \$8 billion indexed to it.

The Core Growth Composite was created 01/1/2007.

Taylor Frigon Capital Management, LLC (TFCM) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. TFCM has been independently verified for the periods 01/19/2007 through 12/31/2015 by Ashland Partners LP, and for 01/01/2016 to 12/31/2019 by ACA Performance Services LLC. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with GIPS standards. The Core Growth Composite has been examined for the periods 1/19/07 through 12/31/19. The verification and performance examination reports are available upon request.

TFCM defines itself for GIPS purposes as an independent registered investment adviser with the Securities and Exchange Commission. For purposes of applying the GIPS standards, TFCM GIPS-defined firm does not include private equity investments. The firm's list of composite descriptions is available upon request. Results are based on fully discretionary accounts under management, including those accounts no longer with the firm and past performance is not indicative of future results.

The U.S. Dollar is the currency used to express performance. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated using actual management fees. The annual composite dispersion presented is an asset-weighted standard deviation calculated for the accounts in the composite the entire year. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. The investment management fee schedule for the composite prior to 2017 was 1.25% on the first \$5 million and 1.00% after \$5 million, with a minimum of \$15,000.00 annually. As of January 2017, management fee schedule is 1% with a minimum \$50,000 annually. Actual investment advisory fees incurred by clients may vary.